




# WORLD PAC

Wholesale Distributor of Original Equipment Automotive Parts

**WORLD PAC** is dedicated to the success of the independent service center owner. Your success is our success. In late 2006 we organized a group of service centers to test a program dedicated to helping independent owners increase their bottom line. This was accomplished by tracking all the prime indicators measuring business performance, sharing ideas, as well as training in the main areas of business. Groups meet 4-5 times a year and report their progress to a facilitator on a monthly basis. These groups, with the guidance of an experienced facilitator, discuss each member's area of difficulty and offer suggestions for improvement. Our groups have shown a steady increase in all their indicators and it shows on their bottom line. We are now expanding these groups to other markets:

- *Meet with a non-competing group of business owners who share your same issues and goals*
- *Learn to locate your problem areas and get solutions*
- *Work on your business instead of in your business*
- *Have your own support group to help you build a more solid business*
- *Learn to build a team so you can be free to run the business*
- *Have all the numbers for your business at your finger tips when you need them*
- *Compare yourself to other businesses*
- *Increase your bottom line*
- *Get the up-to-date training before anyone else*
- *Make yourself accountable to be on track*

There is no contract to sign. You may opt-out at any time with a 30 day written notice. All this support for only \$550 a month, including facilitator, group administrator, materials and binder.

**WORLD PAC ** sponsors all meeting venues including lunch and refreshments.

**More details on the reverse side... ►**

For more information on groups and their locations  
Go to our website  
<http://www.worldpac.com/training/smart-groups>

or  
Contact: WTI Administrator  
Email: [erikasf@worldpac.com](mailto:erikasf@worldpac.com)  
Phone: (510) 608-5436  
Fax: (510) 608-5421



**ENROLLMENT FORM**

This application, once approved by **WORLD PAC**, will register the applicant to participate in the **WORLD PAC SMART Group** program. Once approved, the customer may be placed in a group if space is available. If space is not available, the customer will be contacted and asked if they wish to be on a reserve list until space is available. The groups are limited to the number of members that a facilitator can assist providing each member with quality assistance.


**SHOP INFORMATION**

|                                       |                            |       |     |
|---------------------------------------|----------------------------|-------|-----|
| Shop Name                             |                            |       |     |
| Shop Address                          |                            |       |     |
| City                                  |                            | State | Zip |
| Shop Telephone Number                 | (       )                  |       |     |
| Toll Free/Additional Telephone Number | (       )                  |       |     |
| Fax Number                            |                            |       |     |
| Shop Email                            |                            |       |     |
| #                                     | (WORLD PAC account number) |       |     |


**CONTACT PERSON**

|                 |  |
|-----------------|--|
| Name            |  |
| Title           |  |
| Phone #         |  |
| FAX #           |  |
| <b>E-Mail -</b> |  |
|                 |  |
|                 |  |

**Applicant agrees with the following:**

- A monthly fee of \$550.00 will be charged. This fee is payable whether or not the client submits their information to the facilitator.
- A 30 day written notice must be given to cancel or drop from the group.
- The group will meet in person 4-5 times per year. Some travel at the member's expense may be required.
- Members agree to participate, on a monthly basis, by sending information to the facilitator in a timely fashion.
- **WORLD PAC**  sponsors all meeting venues including lunch and refreshments.

**DISCLAIMER:** WORLD PAC is not responsible for the accuracy, nor the content of any information provided by a SMART GROUP client. I also understand that WORLD PAC is not liable for the financial condition of their client's business.

Please FAX  completed form to (510) 608-5421

Shop Owner Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_